

ABDULLA MOHAMMED AL-NAIMI

Nationality: Qatari

PROFESSIONAL SUMMARY

Highly motivated investment manager and technology-focused professional with extensive experience in venture capital, startup acceleration, and project management. Adept at managing diverse portfolios, identifying business growth opportunities, and cultivating strategic partnerships. Possesses strong organizational, analytical, and leadership abilities, along with hands-on expertise in technology innovation, health IT, and strategic consulting. Known for a collaborative mindset, a commitment to zero-error data handling, and a passion for supporting entrepreneurial ventures.

KEY SKILLS

- **Investment & Asset Management** – Expert in evaluating, structuring, and managing portfolios, with demonstrated success overseeing multimillion-dollar investments.
- **Project Management & Coordination** – Skilled in planning, executing, and tracking complex projects, backed by an MSc in Project Management.
- **Business Consulting & Analysis** – Adept at diagnosing operational challenges, proposing improvements, and guiding startups to scalability and profitability.
- **Technical & IT Knowledge** – Familiar with ICT infrastructures, health IT standards, and innovative technologies to drive performance.
- **Negotiation & Communication** – Strong presentation and stakeholder management skills, with a focus on building beneficial partnerships.
- **International Experience** – Comfortable working across cultures and geographies, having collaborated with global organizations.

PROFESSIONAL EXPERIENCE

1. Qatar Science & Technology Park (QSTP)

Investment Manager (2017 – Present)

- Established structured documentation and process management for Qatar's first institution-based technology fund, creating templates and frameworks for daily investment operations.
- Managed deal flow for international startups; led due diligence, financial modeling, and strategic analysis to inform decision-making.
- Provided high-level support to startup enterprises, advising on entrepreneurship challenges, product-market fit, and business scaling.

Rasad ICT Manager (2011 – 2016)

- Oversaw the Rasad ICT platform (previously under a healthy lifestyle initiative), ensuring day-to-day management and continuous innovation.
- Collaborated with global bodies, including Continua Health Alliance and IEEE, to enhance health IT standards and explore emerging ICT innovations.
- Evaluated Proof of Concept (POC) Fund proposals, balancing technical feasibility, market potential, and strategic alignment with QSTP goals.

Healthy Lifestyle Manager (2009 – 2011)

- Spearheaded the creation of a zero-error-rate platform with zero data loss and secure worldwide web access—recognized as a first-of-its-kind approach in 2010.
- Transitioned into full-time managerial responsibilities immediately post-graduation, gaining

foundational leadership and project coordination skills.

- Partnered with local and international health organizations to deploy innovative wellness solutions.

2. 500 Startups, Doha, Qatar

Secondee (2018 – Present)

- Liaise with 500 Startups regional leadership to track and evaluate potential deals in the MENA region.
- Assist “Destro Dojo” Fast Growth Accelerators by providing hands-on guidance to early-stage and scaling startups.
- Conduct detailed startup assessments, offering insights on market trends and recommendations on funding decisions.

3. Doha Business Consulting, Doha, Qatar

Owner / Manager (2013 – Present)

- Founded a boutique consulting firm focused on advising local enterprises and small-to-medium investments in Qatar.
- Developed tailored strategies for clients seeking to optimize operations, diversify revenue streams, or prepare for expansion.
- Coordinated market research and feasibility studies for new ventures, ensuring data-driven decision-making and risk mitigation.
- Led a growing team of consultants, nurturing a results-driven culture and sustaining long-term client relationships.

4. Aslan Investment Company, Dubai, UAE

Owner / Investment Manager (2013 – 2017)

- Managed investment portfolios totaling approximately USD 50 million, spanning diverse industries such as real estate, technology, and hospitality.
- Conducted rigorous financial analyses, valuation assessments, and portfolio reviews to maximize returns while mitigating risks.
- Built a network of regional and international stakeholders, leveraging relationships to source investment deals and strategic partnerships.
- Oversaw compliance with UAE regulatory requirements and internal governance standards, ensuring transparent and ethical practices.

EDUCATION

- **Venture Capital Executive Program** (2018)
University of California, Berkeley, USA
- **Master of Science (MSc) in Project Management** (2011–2012)
University of Salford, Salford, UK
- **Bachelor of Engineering (Hons.) in Electronic & Communication Engineering** (2005–2009)
University of Leeds, Leeds, UK

CERTIFICATES & ADDITIONAL TRAINING

- **Negotiation Skills** – Advanced training in negotiation tactics and stakeholder management
- **PADI Scuba Diving Certification** – Demonstrates commitment, discipline, and adaptability in new environments

LANGUAGES

- **Arabic:** Native (spoken and written)
- **English:** Fluent (spoken and written)
- **Italian:** Basic conversational
- **French:** Basic speaking and reading

INTERESTS & PERSONAL ATTRIBUTES

- **Travel** – Visited multiple continents, fostering an appreciation for cultural diversity and global insights.
- **Reading** – Avid reader across business, technology, and general-interest topics, fueling continuous personal development.
- **Entrepreneurial Mentorship** – Passionate about investing in new ideas and guiding emerging startups toward sustainable growth.
- **Innovative Thinking** – Renowned for out-of-the-box solutions and a willingness to explore novel technical and commercial avenues.

SELECTED ACHIEVEMENTS

- **Zero-Error Health Platform:** Led design and implementation of a zero data-loss system at QSTP, recognized as pioneering in health IT standards.
- **Investment Portfolio Growth:** Successfully supervised over USD 50 million in diversified assets at Aslan Investment Company, consistently meeting or exceeding targeted returns.
- **Startup Accelerations:** Supported multiple early-stage ventures through 500 Startups and QSTP frameworks, guiding them from ideation to market readiness.

References: Available upon request.